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Total No. of Pages : 2

B.B.A. (Part - III) (Semester - VI) Examination, October - 2017
Foundation of Human Skills (Paper - II)

Sub. Code : 43966

Day and Date : Friday, 13 - 10 - 2017

Total Marks : 40

Time : 12.00 noon to 02.00 p.m.

- Instructions :**
- 1) All questions are compulsory.
 - 2) Figures to the right indicate full marks.

Q1) What is 'Career' and 'Career Management'? Explain in detail the career development stages. **[14]**

OR

- Define 'Personality'. Discuss Erickson's Eight life stages of personality development.

Q2) Write short answers (Any Two): **[16]**

- a) Explain the methods used to develop decision making skills.
- b) What is Stress? What are the causes its effect and how it can be managed?
- c) Explain Carl Jung's 'Introvert' and 'Extrovert' Theory of Personality.
- d) What are career options in management after B.B.A.?

P.T.O.

Q3) Write short notes (Any Two):

- a) Leadership skills.
- b) Critical Thinking skills.
- c) Interpersonal skills.
- d) Problem solving style.

